



BBH Capital Partners Opportunities Fund

BBH Capital Partners Opportunities Fund has committed capital of \$250 million and provides highly customized capital solutions to lower middle-market companies. Our flexible investment mandate gives us the ability to act as a control or non-control investor and to structure our investments as a combination of equity and subordinated debt securities as needed.

Investment Focus

- Initial Investment Size: Up to \$30 million (additional funds available for subsequent investment)
- Enterprise value: Up to \$100 million
- Revenue: \$10-\$100 million
- EBITDA: \$3-\$15 million
- Industry focus: healthcare; technology, media and telecommunications; business products and services

Deal Types

BBHCP provides capital to facilitate the following deal types:

- Management or leveraged buyouts
- Growth equity
- Minority or majority recapitalizations (including dividend recaps)
- Ownership transitions and generational transfers
- Buy-and-build strategies
- Acquisitions or industry consolidations

Transaction Types

Control Transactions

BBHCP is the majority owner of a business.

- Typical structures include an equity capital solution with the flexibility to also provide a subordinated debt investment by BBHCP.

Minority/Non-Control Transactions

BBHCP can act as the lone institutional investor with a minority stake in an owner-operated business or as a significant minority investor in a business partnering with other like-minded institutional investors seeking to bring on a later stage financial partner to provide growth capital or liquidity to existing stockholders or a combination of the two.

- BBHCP works with a family-owned or owner-managed business that is looking for a capital partner but is not willing to sell a controlling stake. Our capital is typically deployed when a business is acquiring another business, investing in a strategic growth initiative, solving family liquidity issues, facilitating generational ownership transitions or a combination of these events.
- BBHCP provides capital to a venture capital-backed business that is looking for a later stage partner. A typical investment includes primary growth capital, liquidity for any shareholders that are looking for an exit at a market-based valuation or frequently a combination of primary and secondary capital.

BBH Capital Partners Opportunities Fund is closed to new investors.

Benefits of BBHCP as a Partner

The BBH Advantage

BBHCP utilizes the extensive global network of BBH to provide its portfolio companies with a wide array of benefits, including access to new customer/vendor relationships, introductions to potential acquisition targets and assistance with implementing improved information systems.

Flexible Mandate

The flexibility of our investment mandate is a key differentiator for management teams and co-investors. We evaluate both control and non-control transactions and can invest in a range of securities, including equity, subordinated debt or some combination of the two. Unlike many other funds, there is no set formula for the equity/debt split, which gives us the ability to customize a capital structure that we believe is appropriate for each investment.

Active Investments



Chime Solutions, Inc. is a provider of inbound contact center customer services, including appointment setting, billing assistance, benefits administration, and sales lead generation for enterprise clients, primarily in the healthcare and insurance industries.



Point Pick-Up Technologies, Inc. is an enterprise same-day delivery solutions company that brings precision technology to final-mile delivery with a highly specialized and scalable solution being used by many of the country's largest retailers.



Tower Ventures LLC is an owner and operator of communications towers across the Southeast, Midwest, Northeast, and Texas principally serving the domestic wireless carriers.



Precision Terminal Logistics operates, builds and acquires transloading terminals across the U.S. PTL's terminals will provide a full suite of logistics solutions to transportation companies, including materials handling, logistics services, transloading, secure bulk commodity storage and facility construction.



700 Valve Supply, LLC is a master distributor of specialty industrial valves for MRO use in numerous industrial and energy-related applications. The Company uses best-in-class technical valve knowledge to effectively represent its manufacturing partners' product lines while serving as a value-added resource to customers.

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