# **BBH Core Fixed Income**

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Strategy Fact Sheet / 2Q 2020

#### PRINCIPAL STRATEGY AND OBJECTIVES

We seek to design our separately managed fixed income portfolios to deliver competitive results relative to standard industry benchmarks. BBH employs a collaborative, team-based approach. Our independent research serves as the foundation of our bottom-up investment process. We only invest in credits we believe to be durable, well-managed, appropriately structured, and transparent. We apply a proprietary quantitative framework to help assess each security's valuation and its long-term return potential. When opportunities to purchase securities that meet both our credit and valuation criteria are not available, we own Treasuries or other liquid reserves.

# **INVESTMENT CRITERIA**

BBH Investment Management (IM) applies a disciplined investment selection process focused on the following attributes:

- The Strategy expects to invest across many sectors, but will typically hold corporate debt, asset-backed securities, commercial mortgagebacked securities, agency mortgage-backed securities, and select municipal obligations.
- The Strategy seeks durable Credits<sup>1</sup> that are attractively priced. When
  durable and attractively-priced credits are not available, the Strategy will
  invest in Treasury and cash instruments while seeking new opportunities.
- An attractive price is one that not only offers appropriate compensation for liquidity, credit, prepayment, or extension risks, but also provides additional compensation for the likelihood of additional excess returns over time
- Durable Credits typically share the following characteristics:
  - Are able to withstand a wide variety of economic scenarios.
  - Enjoy strong market position and/or proprietary products and/or have recourse to independently valuable collateral.
  - Provide transparency to investors.
  - Have a strong management team with a track record, a balanced approach towards creditors and equity investors and an alignment of interests with investors.
  - Maintain leverage and structure that is appropriate through business cycles.
  - Avoid unacceptable environmental, social and governance ("ESG") risks

### PRINCIPLES OF FIXED INCOME INVESTING

- Investment Objective<sup>2</sup>: The Strategy seeks to provide maximum total return, consistent with preservation of capital and prudent investment management.
- Emphasis on Capital Preservation: The Strategy
  will seek to maintain a high-quality bias through the
  purchase of securities where our own independent
  analysis suggests a very low probability of any
  interruption in the timely payment of interest or principal.
- Diversification: The Strategy will typically hold 75 to 150 Credits, with most positions accounting for 0.5% to 1.5% of the portfolio's market value. Our highest conviction holdings may be up to 3.0% of the portfolio's value at purchase.
- **Liquidity:** The Strategy seeks to only own Credits that are readily marketable.
- Long-term Perspective: Many investment strategies are built around short-term expectations, momentum following and frequent trading. We believe that a longer-term view of both companies and investments leads to stronger results and risk control over market cycles.

# **PORTFOLIO CO-MANAGERS**



# Andrew P. Hofer

Mr. Hofer is head of Taxable Fixed Income. He joined Investment Management in 1998 as Head of Insurance Asset Management, and from 2003-2006 was Investment Management's Chief Operating Officer and Head of Risk Management. Mr. Hofer earned a BA in East Asian studies from

Yale, and an MIA (Master of International Affairs) from Columbia University.



#### Neil Hohmann, PhD

Mr. Hohmann has been Head of Structured Products at BBH since 2007. He is also involved in the management of BBH's fixed income positions in financial companies. Mr. Hohmann graduated Magna Cum Laude with Distinction from Yale University and earned his PhD in

Economics from the University of Chicago.



#### **Paul Kunz**

Mr. Kunz is the Head of Corporate Credit. He joined BBH in 2013 as a portfolio manager. Mr. Kunz earned a BS in Finance from Villanova University, a JD from St. John's University School of Law, an LLM in Corporate Law from New York University School of Law, and he is a CFA Charter holder.

<sup>&</sup>lt;sup>1</sup> Obligations such as bonds, notes, loans, leases and other forms of indebtedness, except for Cash and Cash Equivalents, issued by obligors other than the U.S. Government and its agencies, totaled at the level of the ultimate obligor or guarantor of the Obligation.

<sup>&</sup>lt;sup>2</sup> There can be no assurance that the Strategy will achieve its investment phiertives

#### **Performance** As of June 30, 2020 **Total Returns Average Annual Total Returns** Since Composite/Benchmark 3 Mo.\* YTD\* 1 Yr. 3 Yr. 5 Yr. 10 Yr. Inception 7.07% **BBH Core Fixed Income Composite (Gross of Fees)** 5.14% 6.59% 9.22% 6.26% 5.47% 6.91% **BBH Core Fixed Income Composite (Net of Fees)** 5.03% 6.42% 9.00% 6.81% 6.00% 5.21% 6.65% 6.47% **Bloomberg Barclays US Aggregate Bond Index** 2.90% 6.14% 8.74% 5.32% 4.30% 3.83% Sources: BBH & Co. and Bloomberg \* Returns are not annualized.

Past performance does not guarantee future results, and current performance may be lower or higher than the past performance data quoted. The investment return and principal value will fluctuate, and shares, when sold, may be worth more or less than the original cost.

Representative Account Credit Quality As of June 30, 2020			
	Representative Account	Bloomberg Barclays US Aggregate Bond Index	
Cash and Cash Equivalents	0.1%	0.0%	
U.S. Treasuries	10.1%	37.2%	
AAA	7.1%	32.7%	
AA	8.9%	3.5%	
Α	25.0%	12.4%	
BBB	40.7%	14.3%	
BB or Lower	7.4%	0.0%	
Not Rated	0.8%	0.0%	
Total	100.0%	100.0%	

Representative Account Sector Distribution As of June 30, 2020		
	Representative Account	Bloomberg Barclays US Aggregate Bond Index
Cash	0.1%	0.0%
U.S. Treasuries	6.7%	37.2%
U.S. Inflation-Indexed Securities	3.3%	0.0%
Government-Related	0.0%	6.0%
Mortgage-Backed Securities	0.0%	27.0%
Corporate Securities	47.7%	27.2%
Commercial Mortgage-Backed Securities	10.3%	2.2%
Residential Mortgage-Backed Securities	0.9%	0.0%
Asset-Backed Securities	26.6%	0.4%
Municipal Securities	4.5%	0.0%
Total	100.0%	100.0%

Representative Account Duration Distribution As of June 30, 2020		
	Representative Account	Bloomberg Barclays US Aggregate Bond Index
0 - 2 Yrs.	28.8%	21.2%
2 - 4 Yrs.	25.5%	32.3%
4 - 6 Yrs.	22.6%	15.0%
6 - 8 Yrs.	10.9%	9.1%
8 - 12 Yrs.	8.2%	5.8%
12 - 17 Yrs.	0.0%	6.6%
17+ Yrs.	4.1%	10.0%
Total	100.0%	100.0%

Representative Account Top 10 Credits As of June 30, 2020	
Drawbridge Special Opportunities Fund LP	2.4%
CGCC 2014-FL2	2.3%
Philadelphia School District	1.8%
MSBAM 2015-C24	1.7%
Owl Rock Capital Corp	1.5%
MEDNAX Inc	1.5%
DaVinciRe Holdings Ltd	1.5%
AerCap Holdings NV	1.5%
Air Lease Corp	1.5%
MSC 2015-MS1	1.4%
Total	17.1%

Representative Account Portfolio Characteristics As of June 30, 2020			
	Representative Account	Bloomberg Barclays US Aggregate Bond Index	
Effective Duration (years)	6.09	5.99	
Yield to Maturity	4.40%	1.27%	

Credit Quality letter ratings are provided by Standard and Poor's, Moody's and Fitch and are presented as the higher of the three ratings. When a security is not rated by Standard & Poor's, Moody's or Fitch, the highest credit ratings from DBRS and Kroll may be used. Credit ratings reflect the credit quality of the underlying issues in the portfolio and not of the portfolio itself. Issues with credit ratings of BBB or better are considered to be investment grade, with adequate capacity to meet financial commitments. Issues with credit ratings below BBB are considered speculative in nature and are vulnerable to the possibility of issuer failure or business interruption.

Yield to Maturity is the rate of return the portfolio would achieve if all purchased bonds and derivatives were held to maturity, assuming all coupon and principal payments are received as scheduled and reinvested at the same yield to maturity. This figure is subject to change and is not meant to represent the yield earned by any particular security. Yield to Maturity is before fee and expenses.

## **RISKS**

Investors should be able to withstand short-term fluctuations in the fixed income markets in return for potentially higher returns over the long term. The value of portfolios changes every day and can be affected by changes in interest rates, general market conditions and other political, social and economic developments. The strategy is 'non-diversified' and may assume large positions in a small number of issuers which can increase the potential for greater price fluctuation.

Holdings are subject to change. Totals may not sum due to rounding.

Effective duration is a measure of the portfolio's return sensitivity to changes in interest rates.

Credits: Obligations such as bonds, notes, loans, leases and other forms of indebtedness, except for Cash and Cash Equivalents, issued by obligors other than the U.S. Government and its agencies, totaled at the level of the ultimate obligor or guarantor of the Obligation.

Data presented is that of a single representative account ("Representative Account") that invests in the strategy. It is the account whose investment guidelines allow the greatest flexibility to express active management positions. It is managed with the same investment objectives and employs substantially the same investment philosophy and processes as the proposed investment strategy.

For purpose of complying with the GIPS® standards, the firm is defined as Brown Brothers Harriman Investment Management ("IM"). IM is a division of Brown Brothers Harriman & Co. ("BBH"). IM claims compliance with the Global Investment Performance Standards (GIPS®). To receive a list of composite descriptions of IM and/or a presentation that complies with the GIPS standards, contact John W. Ackler at (212) 493-8247, or via email at john.ackler@bbh.com.

Gross of fee performance results for this composite do not reflect the deduction of investment advisory fees. Actual returns will be reduced by such fees. "Net" of fees performance results reflect the deduction of the maximum investment advisory fees. Performance calculated in U.S. dollars.

The Composite is comprised of fully discretionary, fee-paying core fixed income accounts over \$10 million that are managed to a duration of approximately 4.5 years and are invested in a broad range of taxable bonds. Accounts are benchmarked to the Bloomberg Barclays U.S. Aggregate Bond Index or equivalent. Historically to December 31, 2000 the account minimum was \$5 million. The Bloomberg Barclays U.S. Aggregate Bond Index is comprised of U.S. dollar-denominated investment grade fixed income securities with maturities of at least one year. The index includes corporate, government and mortgage-backed securities. One cannot invest directly in an index.

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IM-08186-2020-07-21 Exp. Date 10/31/2020