

BROWN BROTHERS HARRIMAN

# BBH Capital Partners Private Equity

## The investor of choice for closely held businesses.

BBH Capital Partners Private Equity (BBHCP PE) provides highly customized capital solutions to lower middle market companies. Our investment flexibility allows us to act as a control or non-control investor and to structure our investments as a combination of equity and subordinated debt securities as needed.

### Investment focus

- Investment size: $50 million to $150 million (substantially larger investments with co-investment)
- Enterprise value: up to $750 million
- Industry Verticals: infrastructure services; transportation, logistics, & distribution; technology; commercial & industrial services; and healthcare products & services

### Transaction types

- BBHCP PE is focused on providing equity capital to businesses without third party-institutional equity ownership. We have a long, referenceable history of partnering with founder-, family-, and management-owned companies.
- Our flexible investment mandate allows us to act as a minority or control investor. We customize each capital structure to meet the specific needs of a business and its owners, rather than leading with a one-size-fits-all approach.
- Our capital is typically deployed when a business is acquiring another business, investing in a strategic growth initiative, solving family liquidity issues, facilitating generational ownership transitions, or a combination of these events.

### Deal types

BBHCP PE provides capital to facilitate the following deal types:

- Management or leveraged buyouts
- Growth equity
- Minority or majority recapitalizations (including dividend recaps)
- Ownership transitions and generational transfers
- Buy-and-build strategies
- Acquisitions or industry consolidations

### The BBH advantage

BBHCP PE utilizes the extensive global network of BBH & Co. to provide its portfolio companies with a wide array of benefits, including access to new customer or vendor relationships, introductions to potential acquisition targets, and assistance with implementing improved information systems.

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## Active portfolio companies

**Goal Solutions** is a technology-enabled provider of outsourced administrative services for specialty credit originators and investors.



**An engineering and systems integration firm** that delivers mission-focused solutions to defense and government customers.

**Clear Creek Systems** is a water treatment solutions provider for municipalities, utilities, as well as industrial and commercial clients.



**A leading provider of outsourced property management services** focused on attractive short term rental markets in the U.S.



**A distributor and remanufacturer of aftermarket components** used in commercial vehicles, including on-highway trucks, marine vessels, and off-highway equipment.

**Dreamliner Luxury Coaches, LLC** is the market leading transportation services and logistics provider for the live entertainment industry.

**J.E. Grote Company, Inc.** is provider of specialized food processing equipment and related aftermarket consumables, parts, and services.

**Wolter, Inc.** is a regional dealer and servicer of mission-critical new and used material handling and industrial productivity equipment.



**An outsourced supply chain provider** to the coffee and tea industries.



**An HVAC and plumbing services** platform focused on consolidating the Southeastern U.S. market.

**Center Phase Energy/Imperium Utility Services** is an outsourced utility services business focused on emergency storm response and electric grid repair and maintenance.

**Quest Technology Management** is an outsourced IT service provider focusing on cybersecurity, disaster recovery, cloud infrastructure, and unified communications.



**A maritime services company** providing marine transportation and logistics services focused on U.S. ports and coastal waters.

**GIFTED Healthcare** is one of the largest independent nurse staffing companies in the U.S.

**American Spraytech** is a full service manufacturer, formulator, and filler of aerosol and bag-on-valve spray products, primarily for the personal care cosmetic, and medical OTC drug industries.

**Westrock Coffee Holdings** is an integrated coffee, tea, and extract company that provides coffee sourcing and financing, supply chain management, roasting, packaging, and distribution services.

**PrimeRevenue, Inc.** is a provider of cloud-based financial supply chain solutions to large multinational organizations to optimize cash flows.

## Exited portfolio companies

**Please contact the following BBHCP PE business development executives with investment or add-on opportunities:**



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