

# BBH Capital Partners Private Equity

**The investor of choice for closely held businesses.**

BBH Capital Partners Private Equity (BBHCP) provides highly customized capital solutions to lower middle market companies. Our investment flexibility allows us to act as a control or non-control investor and to structure our investments as a combination of equity and subordinated debt securities as needed.

## Investment focus

- Investment size: \$50 million to \$150 million (substantially larger investments with co-investment)
- Enterprise value: up to \$750 million
- Industry verticals: healthcare; technology, media, and telecommunications; business products and services.

## Transaction types

- BBHCP is focused on providing equity capital to businesses without third party-institutional equity ownership. We have a long, referenceable history of partnering with founder, family and/or management owned companies.
- Our flexible investment mandate allows us to act as a minority or control investor. We customize each capital structure to meet the specific needs of a business and its owners, rather than leading with a one-size-fits-all approach.
- Our capital is typically deployed when a business is acquiring another business, investing in a strategic growth initiative, solving family liquidity issues, facilitating generational ownership transitions, or a combination of these events.

## Deal types

BBHCP provides capital to facilitate the following deal types:

- Management or leveraged buyouts
- Growth equity
- Minority or majority recapitalizations (including dividend recaps)
- Ownership transitions and generational transfers
- Buy-and-build strategies
- Acquisitions or industry consolidations

## The BBH advantage

BBHCP utilizes the extensive global network of BBH & Co. to provide its portfolio companies with a wide array of benefits, including access to new customer or vendor relationships, introductions to potential acquisition targets and assistance with implementing improved information systems.

## Active portfolio companies

	A leading provider of <b>outsourced property management services</b> focused on attractive short term rental markets in the U.S.
	A <b>distributor and remanufacturer of aftermarket components</b> used in commercial vehicles, including on-highway trucks, marine vessels, and off-highway equipment.
	<b>Dreamliner Luxury Coaches, LLC</b> is the market leading transportation services and logistics provider for the live entertainment industry.
	<b>J.E. Grote Company, Inc.</b> is provider of specialized food processing equipment and related aftermarket consumables, parts, and services.
	<b>Wolter, Inc.</b> is a regional dealer and servicer of mission-critical new and used material handling and industrial productivity equipment.
	An <b>outsourced supply chain provider</b> to the coffee and tea industries.
	An <b>HVAC and plumbing services</b> platform focused on consolidating the Southeastern U.S. market.
	<b>Center Phase Energy/Imperium Utility Services</b> is an outsourced utility services business focused on emergency storm response and electric grid repair and maintenance.
	<b>Quest Technology Management</b> is an outsourced IT service provider focusing on cybersecurity, disaster recovery, cloud infrastructure, and unified communications.
	A <b>maritime services company</b> providing marine transportation and logistics services focused on U.S. ports and coastal waters.
	<b>The Granite Group</b> distributes plumbing, heating, cooling, water, and propane supplies to residential and commercial contractors across New England through wholesale branches and online.
	<b>GIFTED Healthcare</b> is one of the largest independent nurse staffing companies in the U.S.
	<b>American Spraytech</b> is a full service manufacturer, formulator, and filler of aerosol and bag-on-valve spray products, primarily for the personal care cosmetic, and medical OTC drug industries.
	<b>Clever Devices</b> is a leading provider of hardware and software solutions for public mass transit authorities.
	<b>Westrock Coffee Holdings</b> is an integrated coffee, tea, and extract company that provides coffee sourcing and financing, supply chain management, roasting, packaging, and distribution services.
	<b>PrimeRevenue, Inc.</b> is a provider of cloud-based financial supply chain solutions to large multinational organizations to optimize cash flows.

## Exited portfolio companies

										
										

Please contact the following BBHCP business development executives with investment or add-on opportunities:



To learn more, visit us at [bbh.com](http://bbh.com)



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