# BROWN = BROTHERS

## **BBH Structured Fixed Income**

Strategy Fact Sheet / 3Q 2021

#### PRINCIPAL STRATEGY AND OBJECTIVES<sup>1</sup>

Our Structured Fixed Income Strategy is designed to deliver peer-leading returns through market cycles for investors seeking the attractive risk/return characteristics of the structured securities market.

We build structured fixed income portfolios bottom-up, allowing valuation and security selection to drive our portfolio construction. Portfolios include durable, well-managed appropriately structured credits that can be thoroughly researched, stress-tested and well understood.

#### INVESTMENT CRITERIA

Our structured fixed strategy invests in asset-backed securities, commercial mortgage-backed securities, agency mortgage-backed securities, secured corporate debt, and select collateralized loan obligations. We apply a disciplined investment selection process to portfolio construction focused on durable issuers with the following critical attributes:

- Time-Tested Collateral: Secured by durable lending products.
- Establishing Lending Track Record: Originated by profitable, established industry leaders with seasoned management teams.
- Skin-in-the-Game: Originator maintains a substantial "first loss" stake in the capital structure of our investments.
- Ample Credit Enhancement: Our proprietary stress testing requires structural protections that withstand severe economic conditions.
- Full Transparency: We maintain full access to financial reporting and to the senior-most management.

We evaluate environmental, social and governance (ESG) factors as part of our investment research process to help us effectively assess the long-term sustainability and durability of our companies and credits

## PRINCIPLES OF STRUCTURED FIXED INCOME INVESTING

- Active Management: We believe in a bottom up, value-based approach to active management.
- Durability: We only invest in securities we believe are built to withstand a variety of economic conditions.
- High Conviction: We work to balance ample diversification while ensuring meaningful concentration in our highest conviction ideas.
- Long-term Perspective: We underwrite our investments to perform through market cycles.
- Discipline and Patience: We let valuation drive our investment process and will hold reserves when the opportunity set is limited

<sup>1</sup> There can be no assurance that the Strategy will achieve its investment objectives.

# PORTFOLIO CO-MANAGERS STRUCTURED FIXED INCOME



#### Neil Hohmann, PhD

Neil Hohmann is Head of Structured Products and a portfolio manager for Investment Management. In his role, he supervises security selection in assetbacked securities, commercial and agency mortgage-backed securities, and financial institution credit. He is an active member of BBH's Market Risk Oversight Committee.

Neil received a Bachelor of Economics with Distinction from Yale University where he graduated magna cum laude. He also earned a PhD in Economics from the University of Chicago.



#### **Chris Ling**

Chris Ling is a portfolio manager and lead structured products trader in the Fixed Income Investment Management group. Chris has been working in the investment management industry since 2000. Prior to joining BBH in 2011, he worked as a senior analyst for structured products and as a fixed income portfolio manager and trader. Chris

holds an undergraduate degree in business management from Binghamton University and an MBA in Finance from the New York University Stern School of Business.

#### **TAXABLE FIXED INCOME**



#### Andrew P. Hofer

Andrew Hofer is Head of Taxable Fixed Income for Investment Management. Since joining BBH in 1988, Andrew has held a variety of roles within Investment Management, including the Head of Insurance Asset Management, Chief Operating Officer, and Head of Risk Management. Andrew holds a B.A. degree in East Asian studies from Yale, and an MIA

(Master of International Affairs) from Columbia University.

### Performance

As a control so, 2021					
Total Return		Average Annual Total Returns			
3 Mo.*	YTD*	1 Yr.	3 Yr.	5 Yr.	Since Inception
1.02%	4.49%	6.96%	5.02%	5.02%	4.96%
0.93%	4.22%	6.59%	4.66%	4.65%	4.60%
0.05%	0.23%	0.59%	3.50%	2.37%	2.53%
	<b>3 Mo.*</b> 1.02% 0.93%	<b>Total Return 3 Mo.* YTD*</b> 1.02% 4.49%  0.93% 4.22%	Total Return         Avera           3 Mo.*         YTD*         1 Yr.           1.02%         4.49%         6.96%           0.93%         4.22%         6.59%	Total Return         Average Annual Total           3 Mo.*         YTD*         1 Yr.         3 Yr.           1.02%         4.49%         6.96%         5.02%           0.93%         4.22%         6.59%         4.66%	Total Return         Average Annual Total Returns           3 Mo.*         YTD*         1 Yr.         3 Yr.         5 Yr.           1.02%         4.49%         6.96%         5.02%         5.02%           0.93%         4.22%         6.59%         4.66%         4.65%

<sup>\*</sup> Returns are not annualized. BBH Structured Fixed Income Composite inception date is 01/01/2016.

Sources: BBH & Co. and Bloomberg

#### Past performance does not guarantee future results.

Bloomberg ABS Index is the ABS component of the Bloomberg US Aggregate index and is comprised of credit and charge card receivables, autos loan receivables, and utility receivables with at least: An average life of one year, \$500 million deal size and \$25 million tranche size and an investment grade rating (Baa3/BBB- or higher) by at least two NRSROs The index is not available for direct investment.

	Representative Account Credit Quality As of September 30, 2021	
	Representative	Bloomberg US ABS
	Account	Index
Cash	3.9%	0.0%
U.S. Treasuries	0.0%	0.0%
AAA	5.2%	82.2%
AA	1.9%	6.1%
A	18.8%	6.3%
BBB	54.9%	5.4%
BB or Lower	13.6%	0.0%
Not Rated	1.7%	0.0%
Total	100.0%	100.0%

	Representative	Bloomberg US ABS
	Account	Index
Asset-Backed Securities	41.5%	100.0%
Commercial Mortgage-Backed Securities	16.7%	0.0%
Agency Mortgage-Backed Securities	0.0%	0.0%
Corporate Securities	35.2%	0.0%
Municipal Securities	0.0%	0.0%
Senior Secured Loans	0.0%	0.0%
Loans	2.3%	0.0%
U.S. Treasuries	0.0%	0.0%
U.S. Inflation-Indexed Securities	0.0%	0.0%
Residential Mortgage-Backed Securities	0.4%	0.0%
Cash	3.9%	0.0%
Total	100.0%	100.0%

**Representative Account** 

	Representative Account Duration Distribution As of September 30, 2021	
	Representative Account	Bloomberg US ABS Index
0 - 2 Yrs.	40.0%	61.3%
2 - 4 Yrs.	49.6%	30.5%
4 - 6 Yrs.	8.8%	2.3%
8 - 12 Yrs.	1.6%	4.7%
6 - 8 Yrs.	0.0%	1.2%
12 - 17 Yrs.	0.0%	0.0%
17+ Yrs.	0.0%	0.0%
Total	100.0%	100.0%

Representative Account Top 10 Credits As of September 30, 2021	
CION Investment Corp	2.9%
OFS Capital Corp	2.9%
Blackrock TCP Capital Corp	2.8%
CSMC 2018-SITE	2.8%
Regional Management Issuance Trust	2.8%
Gladstone Capital Corp	2.7%
Saratoga Investment Corp	2.7%
WFCM 2021-SAVE	2.6%
FS KKR Capital Corp	2.4%
MSC 2019-BPR	2.1%
Total	26.7%

	Representative Account Portfolio Characteristics As of September 30, 2021	
	Representative Account	Bloomberg US ABS Index
Effective Duration (years)	2.27	2.13
Yield to Maturity	4.24%	0.57%

Credit Quality letter ratings are provided by Standard and Poor's, Moody's and Fitch and are presented as the higher of the three ratings. When a security is not rated by Standard & Poor's, Moody's or Fitch, the highest credit ratings from DBRS and Kroll may be used. Absent a rating from these agencies, we may display Private Credit ratings, if permitted by the issuer, which could include ratings from Egan-Jones Ratings Co. Issues with credit ratings of BBB or better are considered to be investment grade, with adequate capacity to meet financial commitments. Issues with credit ratings below BBB are considered speculative in nature and are vulnerable to the possibility of issuer failure or business interruption. Yield to Maturity is the rate of return the portfolio would achieve if all purchased bonds and derivatives were held to maturity, assuming all coupon and principal payments are received as scheduled and reinvested at the same yield to maturity. This figure is subject to change and is not meant to represent the yield earned by any particular security.

#### **Risks**

Investing in the bond market is subject to certain risks including market, interest-rate, issuer, credit, and inflation risk; investments may be worth more or less than the original cost when redeemed.

Asset-Backed Securities ("ABS") are subject to risks due to defaults by the borrowers; failure of the issuer or servicer to perform; the variability in cash flows due to amortization or acceleration features; changes in interest rates which may influence the prepayments of the underlying securities; misrepresentation of asset quality, value or inadequate controls over disbursements and receipts; and the ABS being structured in ways that give certain investors less credit risk protection than others.

Mortgage-backed and asset-backed securities have prepayment, extension, and interest rate risks.

Single Asset-Single Borrower (SASB) securities lacks the diversification of a transaction backed by multiple loans since performance is concentrated in one commercial property. SASBs may be less liquid in the secondary market than loans backed by multiple commercial properties.

Non-investment grade bonds, commonly known as junk bonds, are subject to a high level of credit and market risks.

Foreign investing involves special risks including currency risk, increased volatility, political risks, and differences in auditing and other financial standards.

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Portfolio holdings and characteristics are subject to change. Totals may not sum due to rounding.

Effective duration is a measure of the portfolio's return sensitivity to changes in interest rates.

Credits: Obligations such as bonds, notes, loans, leases and other forms of indebtedness, except for Cash and Cash Equivalents, issued by obligors other than the U.S. Government and its agencies, totaled at the level of the ultimate obligor or guarantor of the Obligation.

Data presented is that of a single representative account ("Representative Account") that invests in the strategy. It is the account whose investment guidelines allow the greatest flexibility to express active management positions. It is managed with the same investment objectives and employs substantially the same investment philosophy and processes as the proposed investment strategy.

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Gross of fee performance results for this composite do not reflect the deduction of investment advisory fees. Actual returns will be reduced by such fees. "Net" of fees performance results reflect the deduction of the maximum investment advisory fees. Returns include all dividends and interest, other income, realized and unrealized gain, are net of all brokerage commissions, execution costs. Results will vary among client accounts. Performance calculated in U.S. dollars.

The objective of our Structured Fixed Income Strategy is to deliver excellent returns in excess of industry benchmarks through market cycles. The Composite includes all fully discretionary fee-paying accounts with an initial investment equal to or greater than \$10 million that are managed to the Structured Fixed Income strategy. The target duration may range from 2 to 6 years. Investments are focused on asset-backed and related structured fixed income securities. Holdings are primarily investment grade but non-investment grade securities may be held. Investments may include non-dollar fixed income.

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Not FDIC Insured No Bank Guarantee May Lose Money

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